

Success Starts Here 2024 Impact Report

Letter From the Executive Director

To our HeartSmiles Family,

As we reflect on 2024, which I named "The Year of Sustainability," I want to take a moment to express my heartfelt gratitude for your unwavering support and commitment to our mission. 2024 has been both challenging and rewarding, focusing on consistent growth while laying a strong foundation for our future. Your belief in our work has been instrumental in helping us disrupt the school-to-prison pipeline, dismantle poverty at the family level, and uplift youth from underprivileged communities in Baltimore.

As we approach 2025, we are filled with excitement and anticipation as it marks our 10th year of service as an organization. When I started this journey, I had no idea how I would survive the first 10 days, let alone the first 10 years. Being in this space has challenged me in ways I could have never imagined, from my leadership to my faith. As we stand on year 10, we are proud to announce the launch of the first HeartSmiles Youth Success Center, a space dedicated to fostering growth, learning, and opportunity for our Heartbeats and other young people who want to be successful. Additionally, we are thrilled to introduce Heartbeat Café, a carry-out restaurant that serves delicious meals while preparing young people for careers in the culinary arts.

It is my belief that as you take a deep look at our past year, you will agree that HeartSmiles has become the model for youth success and leadership in a world that has often overlooked the potential of our youth to lead and shape their own lives and futures.

Thank you for being an essential part of our journey and of our village. This work is not possible without you and I'm looking forward to continuing what we started until we have effectively ended the generational cycle of poverty in Baltimore's Black Butterfly.

With deep appreciation,

Joni Holifield

Founder & Executive Director, HeartSmiles

Follow Ms. Joni's Jewels and Focused Friday on Instagram for daily and weekly youth leadership messages and sessions

@heartsmilesmd



Artwork and shoes created by Heartbeat, Jima Chester



2024 Impact Report



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Executive Summary



HeartSmiles was founded in 2015 by Joni Holifield with a vision to create a brighter future for Baltimore City's youth by addressing systemic barriers and empowering young people to realize their full potential. Rooted in the values of leadership, mentorship, and community support, HeartSmiles began as a grassroots initiative to provide safe spaces for youth to grow academically, socially, and emotionally. Over the years, it has evolved into a trusted organization known for fostering confidence, leadership, and entrepreneurial spirit among the city's most vulnerable populations.







In 2024, HeartSmiles made significant strides, impacting over 1,500 youth through mentorship, career advancement, and leadership programs tailored to their unique needs. From serving 20,500 meals during it's programming and community impact events to empowering participants and youth leaders in our peer to peer programming and earn to learn opportunities, HeartSmiles has fostered resilience and personal growth. With expanded programming, strengthened community partnerships, and measurable increases in youth confidence, leadership, and career path development, HeartSmiles continues to transform lives and inspire a new generation of leaders in Baltimore City.



Mission

To help youth reach their version of success by putting them at the intersection of access and opportunity

Values

- Confidence
- Humility
- Accountability
- Integrity

Promise

We promise that any young person who wants to grow both personally and professionally, **WILL**.

In addition to its direct programming, HeartSmiles extended its reach through impactful community initiatives designed to uplift and unite Baltimore City. By providing essential resources such as coats for elementary and middle school students, school supply bags, and feminine care kits for students and shelters, HeartSmiles addressed critical needs while fostering dignity and opportunity. Community cleanups and back-to-school events brought families together, promoting engagement with HeartSmiles programs and reinforcing a shared sense of pride and collaboration. Thoughtful gestures like baking and delivering pies to homeless shelters underscored the organization's commitment to compassion and care. These efforts demonstrate HeartSmiles' holistic approach to empowerment, ensuring that both youth and the broader community benefit from its mission to inspire growth, leadership, and resilience.



1,400 coats donated to students at Matthew Henson, Fort Worthington, and Collington Square Elementary and Middle Schools



250 pies baked and 500 school supply and feminine hygiene kits created to give to those in need



275 families received ingredients through 11 virtual cooking sessions, allowing them to prepare meals at home and strengthen community bonds.

Achievements



Opening of the First Youth Success Center in Baltimore, MD

In 2024, HeartSmiles proudly opened the Youth Success Center—a vibrant space where Baltimore's youth can grow, lead, and unlock their full potential through mentorship, leadership training, and real opportunities to thrive.



HeartSmiles Awarded the Shirley Nathan Pulliam Award

HeartSmiles proudly received the prestigious Shirley Nathan-Pulliam Health Equity Champion Award in recognition of its transformative impact on Baltimore's youth and commitment to advancing equity and empowerment.

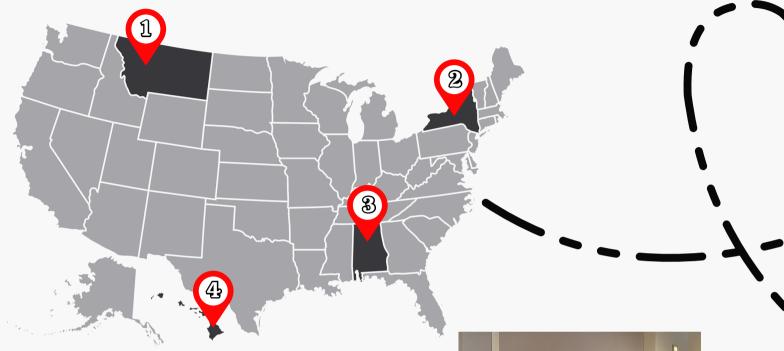


Opening of HeartBeat Cafe, 2420 E Monument St

In 2024, Heartbeat Café opened its doors as a vibrant community hub and culinary training program, empowering Baltimore's youth with skills for successful careers in the culinary arts.

HeartBeats Around the World

In 2024, HeartSmiles expanded its impact and presence far beyond Baltimore City, showcasing its commitment to learning, collaboration, and leadership development on a global scale.



Emigrant, MT

HeartSmiles joined nonprofit leaders at One Mind's West Creek Ranch retreat, addressing mental health challenges and advancing sustainable, impactful practices.

New York, NY

HeartSmiles' annual Bloomberg trip connected youth to careers, mentorships, and community impact through pies and backpack donations.

Montgomery, AL
HeartSmiles proudly participated in the BCYF Learning Lab's Our Story, Our Power
Opening Plenary, exploring justice movements' history at Montgomery's Legacy Sites.

Honolulu, HI

HeartSmiles Heartbeats showcased their leadership on a global stage, co-presenting at the IVAT Hawaii Summit on youth mental health and collaboration.











Phuket, Thailand





In November, HeartSmiles achieved a global milestone at the 25th Nursing Network on Violence Against Women International Conference and the NOVA Impact Conference in Phuket, Thailand. Focused on the theme "Promoting Health Equity to End Gender-Based Violence: Innovations in Research, Practice, & Advocacy," the conference brought together global leaders, practitioners, and advocates to address critical issues in advancing health equity. At the NOVA Impact Conference, HeartSmiles was honored with the Best Impact Project Award, recognizing our work as a replicable model for youth empowerment worldwide. This prestigious recognition validated our innovative practices and commitment to creating equitable, youth-centered solutions, reinforcing HeartSmiles' leadership on the international stage.





Heartbeats at Home



Heartbeats Tayonna "Tayybandz" Jackson and Sydney Johnson presented their research findings on the EXCEL Project at Coppin University.



HeartSmiles worked alongside the Johns Hopkins Bloomberg School of Public Health and the Center of Adolescent Health to create the E.N.G.A.G.E Toolkit, a guide for creating and sustaining a Youth Advisory Board.



BeYOU, a youth talent and performance business founded by Heartbeat Tayonna "Tayybandz" Jackson, performed at the EICAC Conference held at Coppin University.

Programs At A Glance

Youth Served



Program Hours



Meals Provided





Amount Paid to Youth Leaders

In 2024, HeartSmiles made a significant impact in Baltimore by distributing \$732,000 to youth leaders. This investment not only provided financial support but also empowered young individuals to take active roles in their communities. Given that the median household income in Baltimore is approximately \$59,623, this substantial allocation underscores HeartSmiles' commitment to fostering economic growth and leadership among the city's youth.

Transportation Provided



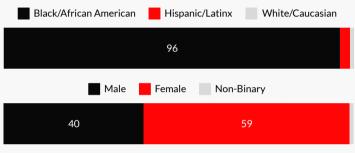
Providing 5,500 rides to and from HeartSmiles programs at a cost of \$126,000 eliminates one of the biggest barriers for Baltimore's youth—access to opportunity. By ensuring reliable, free transportation, HeartSmiles empowers young people to participate fully in skill-building and leadership activities without the stress of logistical challenges. This investment in mobility fosters equity, builds trust within the community, and opens doors for youth to grow and succeed both personally and professionally.



98% of participants say they would recommend our programs to a friend

HEARTSMILES IS DEDICATED TO SERVING A DIVERSE AND VIBRANT COMMUNITY OF YOUTH...

with 96% African American, 3% Hispanic, and 1% White participants, reflecting the rich cultural fabric of Baltimore. Our programs are inclusive and welcoming to all, with a participant base that includes 40% male, 59% female, and individuals who identify as nonbinary. We strive to create a supportive environment where every young person feels valued and empowered to succeed.



*Percentages are based on available data, as some participants may not have specified their demographic information.



Focused Friday

Virtual weekly youth programming

2,450 Accounts Reached 8,291 Comments

Every Friday evening, HeartSmiles connects with youth through our Focused Friday Instagram sessions, creating a powerful virtual space for inspiration, learning, and connection. In 2024, these sessions reached over 2,450 accounts, with 924 actively engaging and generating an incredible 8,291 comments—a testament to the impact and relevance of this program. Focused Friday empowers young people to share their voices, gain valuable insights, and build a sense of community, proving that virtual programming continues to be a transformative tool for youth engagement and growth.





Participants are encouraged to step out of their comfort zones and build skills through activities like ice skating, snowboarding, and competitive games. Participant faces intentionally blurred to respect privacy.

ACCESS

Accountability, Confidence, Communication, Economic Self-Sufficiency, Skills Training, and Success

In partnership with the University of Maryland and EMBRACE, HeartSmiles provided 54 participants—many overcoming significant challenges and varied life circumstances—with 16 weeks of comprehensive programming in a supportive and empowering environment. This transformative experience not only helped participants build critical life and career skills but also sparked remarkable success stories: one participant launched their own business, while three others began training to become facilitators, embodying HeartSmiles' mission of fostering leadership and creating opportunities for growth.



Guided by the mentorship of ACCESS Youth Leaders, this participant successfully launched their own graphic t-shirt business. Participant faces intentionally blurred to respect privacy.

HeartSmiles Continuum of Care

Peer-to-peer and near-peer education, a cornerstone of HeartSmiles' programming, empowers youth to learn from mentors who are close in age or share similar lived experiences. This model fosters relatable and meaningful connections, enabling mentors to address the unique challenges and aspirations of their peers with authenticity and understanding. By placing youth in leadership roles, HeartSmiles not only equips mentors with valuable skills but also creates a supportive environment where participants feel seen, heard, and inspired to grow. This approach strengthens trust and communication, making learning more accessible and impactful for all involved.

In Baltimore, where systemic inequities often limit opportunities for young people, peer-to-peer education plays a transformative role. It bridges gaps in traditional education systems by providing relatable role models and fostering a sense of community and collaboration. For many youth, seeing someone like themselves succeed and lead opens doors to possibilities they may not have imagined. This model's ripple effect extends beyond individual growth, creating a culture of shared success and mutual empowerment that strengthens neighborhoods and builds pathways to a brighter future for Baltimore's youth.

Building on the foundation of peer-to-peer education, HeartSmiles' continuum of care extends to leadership and career exposure, ensuring participants are equipped for long-term success. Heartbeats actively take on leadership roles by presenting at national conferences, leading seminars, and facilitating trainings, further honing their skills and confidence. These experiences not only position them as role models within their communities but also provide invaluable career exposure, networking opportunities, and professional development. This comprehensive approach empowers Baltimore's youth to thrive as leaders, innovators, and changemakers, setting the stage for a future of limitless possibilities.

OUR MISSION IS TO HELP YOUTH REACH THEIR VERSION OF SUCCESS BY PUTTING THEM AT THE INTERSECTION OF ACCESS AND OPPORTUNITY AND WE MEAN IT.











HeartSmiles Program

ACCESS EMAPS EYLP Healing Youth Alliance Little Leaders **Restoration Gardens** Streets 2 Success **Summer Success** Take on a Trade:

- Barbering
- Culinary
- Learn 2 DJ

The Granny Project Year Round Y Schools

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When asked for one word to describe our programs, participants responded with...



YEAR ROUND PARTICIPANT

I appreciate the youth program for its holistic approach to personal development, which seamlessly blends academic support, extracurricular activities, and life skills training. It creates a nurturing environment where young people can explore their interests, develop new skills, and build meaningful relationships. The program's emphasis on mentorship and community service also fosters a sense of responsibility and civic engagement. Overall, it provides a well-rounded experience that helps participants grow both personally and academically, preparing them for future success.

SUMMER SUCCESS PARTICIPANT

I found the program incredibly valuable. It gave me profound insights into my mental health and personal growth and greatly contributed to my clarity about my future path.

SUMMER SUCCESS PARTICIPANT

Everyone came together to make such an amazing summer about leadership and how important it is to be respectful of others.

HEALING YOUTH ALLIANCE PARTICIPANT

This program has helped me better understand myself and my mental health and I am grateful for that.

Thank You

To our incredible HeartSmiles Village,

Your unwavering support has made all the difference in 2024, "The Year of Sustainability." Every milestone we've achieved, every life we've touched, and every barrier we've broken would not have been possible without your belief in our mission. From disrupting cycles of poverty to empowering Baltimore's youth to lead, you have been the driving force behind our success.

As we celebrate this past year and look ahead to our 10th anniversary, we are filled with gratitude for every partner, supporter, and champion who has walked alongside us. Together, we've built more than a nonprofit—we've built a movement for change, opportunity, and hope.

Thank you for standing with us, investing in our vision, and being a vital part of our journey. Together, we are changing lives and shaping a brighter future for Baltimore's youth and families. Here's to the next chapter of progress, purpose, and impact!

With gratitude, The HeartSmiles Team

Abell Foundation

American Rescue Plan Act Annie E Casey Foundation

Baltimore Children and Youth Fund

Baltimore City Council and The Mayors Office

Baltimore City Health Department Baltimore City Public Schools

Baltimore Summer Funding Collaborative

Baltimore's Promise

B-CIITY

Berries By Quicha

Black Mental Health Alliance Blanket Fort Foundation Blaq Equity Baltimore Bloomberg Philanthropies

CASA EMBRACE

Family League of Baltimore France Merrick Foundation Fund For Educational Excellence

Goldman Sachs 10,000 Small Businesses Goldman Sachs: One Million Black Women

Healing Youth Alliance Healthy Teen Network Hip-Hop Public Health

Johns Hopkins Bloomberg School of Public Health

Johns Hopkins School of Nursing

Keys Empowers Living Classrooms

Maryland Department of Health

Matthew A. Henson

Mayors Office of Children and Family Success Mayors Office of Employment Development

MDC Global Mrs. Yolanda Mack Mr. Tony White

Patterson Park Charter School

RCano Events

Restoration Gardens II Rileys Way Foundation RND Associates Global Share Our Strength INC State of Maryland

The Harry and Jeanette Weinberg Foundation

The Y of Central Maryland

Trident Builders

Tyson

University of Maryland Baltimore

Urban Alliance Youth As Resources YouthWorks

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SUCCESS STARTS HERE











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Support a Heartbeat





Your donation can transform the lives of Baltimore's youth by providing access to life-changing programs, mentorship, and opportunities to lead. Every dollar helps us disrupt cycles of poverty, empower young leaders, and build stronger communities. Together, we can create pathways to success and a brighter future for all.

bit.ly/HSDonate25
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Looking to share opportunities or resources? Use our contact form to connect directly with our Fund Development Director and make an impact together!